



ADDON SERVICES

CONTRACTS RENEGOTIATION

DID YOU RENEGOTIATE YOUR

PAYOR CONTRACTS TO GET THE RAISE YOU DESERVE?

We can't stress how many times we have worked with physicians who never renegotiate their contracts or have not in years. Don't miss out on getting paid more for the work you are doing. It is never too late to get those contracts out, dust them off and prepare to renegotiate like a pro.

Our team of experts can help you renegotiate your existing contracts and receive the reimbursement you deserve.

We do a thorough review of your practice, your expertise and help you stand out.



15+

YEARS HELPING
CLIENTS SUCCEED



120M+

COMBINED
CLIENT REVENUE



INCREASE PAYER RATES UP TO

4%



The Problem

1. Outdated contracts and reimbursement rates
2. No access to fee schedules to perform financial analysis of payer reimbursement
3. Inability to understand contract terms
4. Getting tied to long term contracts with a low reimbursement rate

REVENUE CYCLE
MANAGEMENT

LEADERS SINCE

2006

The Solution

We help you prepare to negotiate your contract by gathering pertinent data and also assist in the communication process with representatives.

1. We Generate a list of DX codes with frequency for the quarter and the year
2. Segregate the top codes utilized as 20% of the codes are used in 80% of the cases and those are the ones you want to have the higher fees
3. Generate highest volume CPT
4. Benchmark reimbursements against the Medicare fee schedule
5. Prepare and excel spreadsheet listing the top reimbursement and the top highest carrier
6. Understand what makes your practice unique

